Outstanding Chapter Membership Award

How well does your chapter market membership benefits and resources and what are your methods for membership retention and growth?

The Central Florida Chapter understands that member engagement is critical to both recruiting and retaining members. Our ongoing efforts to keep members engaged include programs and initiatives such as:

- Scholarship program that allows accrual
- Gratis Membership for New CPPOs and CPPBs
- Recognition of Guests, New Members, Spotlight Members and Retirements
- Mentorship Programs
- Newsletters actively marketing the benefits of Membership
- CFC Family Day (Social Events)
- Active member survey, feedback & needs analysis
- Supporting Charities that resonate with the membership
- Certification Corner Articles and Resources including Certification Study Groups
- Revitalization of our Committee/Task Force Structure, setting volunteers up for success

And when those don't do the trick there are always….Giveaways, Raffles and Trivia Prizes

For consideration of Outstanding Chapter Membership Award, we will highlight how collectively all of our programs provide a member experience that begins well before membership and lasts until retirement and beyond.

WHO ARE WE TARGETING?

- Procurement Professionals in Central Florida
- Procurement Associates (30% of job functions interface with procurement)
- Students (Local Colleges and Universities)
- Academics (Local Colleges and Universities)
- Retired Members (Gratis)
- Transitional Members (Gratis)
- Honorary Members (Gratis)

HOW DO WE GET THEM IN THE DOOR?

In order to maintain a workforce of Procurement professionals in Central Florida recruitment begins before the "Procurement Professional".

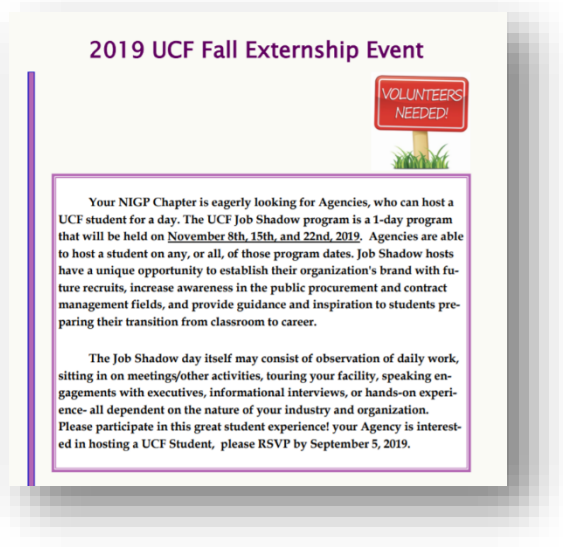
The Central Florida Chapter of NIGP has specific recruitment efforts for ***fresh talent***. This includes membership for ***"Procurement Associates"***, ***"Transitional Members"*** and ***"Students".***

- These Membership levels benefit from recognition at chapter meetings, mentorship Programs, gratis lunch at their first chapter meeting, invitations to CFC Family Day and other social events. These exposures promote a strengthened network, which supports career advancement.

- In addition, the chapter provides internships, externships, robust associate member scholarships that allow for accrual from year-to-year and annual student scholarships. These resources support two really important things

1. BOOTSTRAPS: The tools for someone without career direction to happen upon the chapter and find themselves with a wealth of resources to "pull themselves up from their bootstraps"

1. MENTOR RESOURCES: Have you ever met someone or worked with someone who would make a great Procurement Professional? Where do you send them? These membership programs provide an intake for mentor referrals. We have had the privilege of two members going from Intern to leading Procurement Professionals serving on the Board of Directors!



2019 UCF Fall Externship Event

VOLUNTEERS NEEDED!

Your NIGP Chapter is eagerly looking for Agencies, who can host a UCF student for a day. The UCF Job Shadow program is a 1-day program that will be held on November 8th, 15th, and 22nd, 2019. Agencies are able to host a student on any, or all, of those program dates. Job Shadow hosts have a unique opportunity to establish their organization's brand with future recruits, increase awareness in the public procurement and contract management fields, and provide guidance and inspiration to students preparing their transition from classroom to career.

The Job Shadow day itself may consist of observation of daily work, sitting in on meetings/other activities, touring your facility, speaking engagements with executives, informational interviews, or hands-on experience- all dependent on the nature of your industry and organization. Please participate in this great student experience! your Agency is interested in hosting a UCF Student, please RSVP by September 5, 2019.

The Central Florida Chapter actively recruits ***procurement professionals*** in local townships, cities, counties and utilities for ***full membership***. These members form a critical core of our membership. They inspire our students and associates through their experiences. They also support each other by sharing resources and best practices.

- This Membership level benefits from recognition at chapter meetings, mentorship Programs, gratis lunch at their first chapter meeting, invitations to CFC Family Day and other social events. These exposures promote a strengthened network, which supports career advancement.

- Full members also benefit from one year of gratis membership for newly certified procurement professionals and free Certification Resources including Certification Study Groups.

- Additionally, members benefit from engaging volunteer opportunities and leadership opportunities that contribute to a scholarship program that allows accrual from year-to-year.

The Central Florida Chapter actively recruits ***procurement experts*** in Central Florida for ***Academic, Retiree and Honorary membership***. These members form a support system for our membership by sharing experiences, expertise and leadership mentoring.

- This Membership level benefits from recognition at chapter meetings, engagement in mentorship Programs, gratis lunches for guests and free registration to chapter events.

- Additionally, full members who transition to retiree membership are permitted to maintain their scholarship accounts. This can often equate to thousands of dollars to support their travel to procurement events. Their attendance at these events allow new professionals to learn from seasoned professionals.

HOW DO WE KEEP THEM COMING BACK?

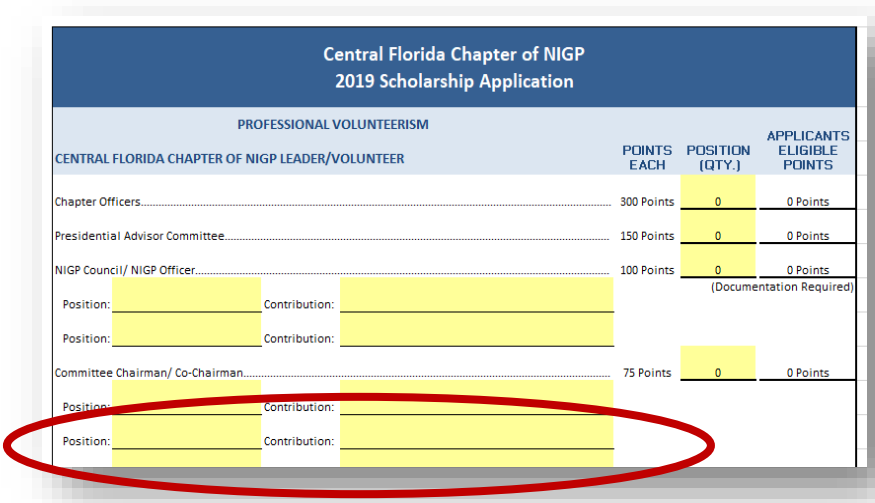
While the Central Florida Chapter has a steady flow of new program development, educational content, engagement opportunities, social events and networking opportunities, one of the standout programs for a Central Florida Chapter of NIGP is the ***Scholarship Program***.

This program is not only a tool for recruitment and retention but also an incentive for volunteerism, contributing meaningfully to the Procurement profession and maintaining engagement for continuity of Chapter Operations.

We operate a generous scholarship program that allows funding to be used for professional development (including associated travel and lodging expenses), educational materials, undergraduate coursework, graduate coursework and vocational training related to public procurement.

The scholarship program currently has nearly $140,000 in funding accrued. Over time many individual members have accrued scholarship accounts in excess of $10,000 each.

Membership continuity is a condition of maintaining a scholarship account; this has a positive impact on our retention. Additionally, active engagement has a direct correlation to scholarship funding. Scholarship applications are also required to **demonstrate engagement, deliverables and outcomes to qualify for "points".**



Central Florida Chapter of NIGP
2019 Scholarship Application

PROFESSIONAL VOLUNTEERISM CENTRAL FLORIDA CHAPTER OF NIGP LEADER/VOLUNTEER	POINTS EACH	POSITION (QTY.)	APPLICANTS ELIGIBLE POINTS
Chapter Officers	300 Points	0	0 Points
Presidential Advisor Committee	150 Points	0	0 Points
NIGP Council/ NIGP Officer	100 Points	0	0 Points
			(Documentation Required)
Position: Contribution:			
Position: Contribution:			
Committee Chairman/ Co-Chairman	75 Points	0	0 Points
Position: Contribution:			
Position: Contribution:			

As a result of the scholarship program membership is retained, members are active contributors and chapter operations are sustained with a group of active volunteers. This active engagement ensures our events are

sustained, our programs are successfully advanced and our members have the education and experiences to support career advancement.

Detail for our scholarship program can be found here:

	Member	Email Address	Agency	2019 Paid Member	Points Earned 2019	Value of Scholarship Points	Amount of Scholarship	2019 Carry Forward (Bal. out of 2018)	Total Entry (Header Pab Column)	Reimbursements Used	2019 Balance	Outstanding Entries Bal.	2019 Statement Processed	No Outstanding
1	Al Khalil, Rasha	rasha.alkhalil@goaa.org	GOAA	x	30	$1.80	$ 54.00	$ -	$ 54.00		$ 54.00			
2	Barden, Juanita	bardej@obf.org	City of Palm Bay	x	106	$1.80	$ 190.80	$ 283.67	$ 474.47		$ 474.47			
3	Billingsley, David M.	David.billingsley@cityoforlando.net	City of Orlando	x	370	$1.80	$ 666.00	$ 2,462.60	$ 3,128.60		$ 3,128.60			
4	Bilyeu, Penny	pennybilyeu@gmail.com	Lake County Schools	x	10	$1.80	$ 18.00		$ 18.00		$ 18.00			
5	Blair, Susan	Susan.Blair@obf.org	City of Palm Bay	x	275	$1.80	$ 495.00	$ 2,223.06	$ 2,718.06		$ 2,718.06			
6	Bradley, Robert	bradlerr00@seminolecountyfl.gov	Seminole County Gov't	x	0	$0.00	$ -	$ 396.55	$ 396.55		$ 396.55			
7	Breese, Chris	breesecc@scps.k12.fl.us	Seminole County Public Schools	x	50	$1.80	$ 90.00		$ 90.00		$ 90.00			
8	Brown, Gail	gail.brown@dot.state.fl.us	Department of Transportation	x	145	$1.80	$ 261.00	$ 499.22	$ 760.22		$ 760.22			
9	Calkins, Fatima	fcalkins@goaa.org	GOAA	x	410	$1.80	$ 738.00	$ 3,282.00	$ 4,020.00		$ 4,020.00			
10	Calloway, Paul	Paul.Calloway@osceola.org	Osceola County BOCC	x	55	$1.80	$ 99.00	$ 95.50	$ 194.50		$ 194.50			
11	Canjar, James (Nick)	canjar.james@brevardschools.org	Brevard County Public Schools	x	180	$1.80	$ 324.00	$ 288.10	$ 612.10		$ 612.10			
12	Cohen, Betsy	bcohen@seminolecountyfl.gov	Seminole County Gov't	x	0	$0.00	$ -	$ 872.33	$ 872.33		$ 872.33			
13	Cooper, Roger	roger.cooper@cityoforlando.net	City of Orlando		140	$1.80	$ 252.00	$ -	$ 252.00		$ 252.00			
14	Costa, Silvia	silvia.costa@cityoforlando.net	City of Orlando	x	85	$1.80	$ 153.00	$ 675.30	$ 828.30	$ 209.00	$ 619.30			
15	Davis, Chanda	cdavis26@ouc.com	OUC	x	105	$1.80	$ 189.00	$ 401.05	$ 590.05		$ 590.05			
16	Durnum II, Anthony (Tony)	tdurnum@seminolecountyfl.gov	Seminole County Gov't	x	130	$1.80	$ 234.00	$ 540.85	$ 774.85		$ 774.85			
17	Eisele, Laurie	eiselel@ouc.com	OUC	x	170	$1.80	$ 306.00		$ 306.00		$ 306.00			
18	Ellis, Janice	Ellis.janice@brevardschools.org	Brevard County Public Schools	x	0	$0.00	$ -	$ 257.85	$ 257.85		$ 257.85			
19	Elzy, Karen	karen.elzy@cityoforlando.net	City of Orlando	x	0	$0.00	$ -	$ 1,247.74	$ 1,247.74		$ 1,247.74			
20	Ferrier, Brian	brian.ferrier@cityoforlando.net	City of Orlando	x	155	$1.80	$ 279.00	$ 957.81	$ 1,236.81		$ 1,236.81			
21	Figueroa, Leticia	lfigueroa@seminolecountyfl.gov	Seminole County Gov't	x	20	$1.80	$ 36.00	$ 1,173.69	$ 1,209.69		$ 1,209.69			
22	Flick, Joanne	flickj@coob.us	City of Daytona Beach	x	0	$0.00	$ -	$ 281.26	$ 281.26		$ 281.26			
23	Frampton, James	framptonjw@gru.com	Gainesville Regional Utilities	x	0	$0.00	$ -	$ 742.01	$ 742.01		$ 742.01			
24	Fraser, Ann-Marie	afraser@cityofsebastian.org	City of Sebastian	x	150	$1.80	$ 270.00		$ 270.00		$ 270.00			
25	Freedman, Tabatha	tabatha.freedman@goaa.org	GOAA	x	1210	$1.80	$ 2,178.00	$ 7,223.42	$ 9,401.42	$ 85.43	$ 9,315.99			
26	Frias, Elizabeth (Liz)	liz.frias@occ.net	Orange County BCC	x	140	$1.80	$ 252.00	$ 516.29	$ 768.29		$ 768.29			
27	Gaskins, Donald	donald.gaskins@osceola.org	Osceola County BOCC	x	148	$1.80	$ 266.40	$ 963.22	$ 1,229.62		$ 1,229.62			
28	Gauthier, Dana	gauthierd@gru.com	Gainesville Regional Utilities	x	0	$0.00	$ -	$ 736.38	$ 736.38		$ 736.38			
29	Graham, Jessica	jessica.graham@occ.net	Orange County School Board	x	155	$1.80	$ 279.00	$ 1,960.46	$ 2,239.46		$ 2,239.46			
30	Gross, Ramsey	rgross@clermontfl.gov	City of Clermont	x	100	$1.80	$ 180.00		$ 180.00		$ 180.00			
31	Guevara-Hall, Maria	maria.alvarez@ocfl.net	Orange County	x	20	$1.80	$ 36.00	$ 1,498.34	$ 1,534.34		$ 1,534.34			
32	Hardy, Lolisa	lisahardy2011@gmail.com	Lake County Schools	x	100	$1.80	$ 180.00		$ 180.00		$ 180.00			
33	Hauser, Patrice	patrice.hauser@ocfl.net	Orange County BOCC	x	60	$1.80	$ 108.00	$ 127.80	$ 235.80		$ 235.80			
34	Hernan, Fabio	fabio.hernan@cityoforlando.net	City of Orlando	x	60	$1.80	$ 108.00	$ 58.40	$ 166.40		$ 166.40			
35	Herzmann, Will	herzmann.william@brevardschools.org	Brevard County Public Schools	x	310	$1.80	$ 558.00	$ 1,788.23	$ 2,346.23		$ 2,346.23			
36	Hewitt, Carol	carol.hewitt@ocfl.net	Orange County	x	0	$0.00	$ -	$ 984.13	$ 984.13		$ 984.13			
37	Holmes, Felicia	fholmes@tohowater.com	Toho Water Authority	x	0	$0.00	$ -	$ 1,572.11	$ 1,572.11		$ 1,572.11			
38	Hood, Cheryl	cheryl.hood@osceolaschools.net	Osceola County School District	x	75	$1.80	$ 135.00	$ 456.81	$ 591.81	$ -	$ 591.81			
39	Hynes, Sean	hynes.sean@brevardschools.org	Brevard County Public Schools	x	180	$1.80	$ 324.00	$ 339.25	$ 663.25		$ 663.25			
40	Johnson, Robert	robert.johnson@cfxway.com	Central Florida Expressway Authority	x	0	$0.00	$ -	$ 2,176.52	$ 2,176.52		$ 2,176.52			
41	Johnson, Valentina	valentina.johnson@osceola.org	Osceola County	x	120	$1.80	$ 216.00		$ 216.00		$ 216.00			
42	Jones, Rebecca	rjon2@osceola.org	Osceola County	x	183	$1.80	$ 329.40	$ 1,595.06	$ 1,924.46		$ 1,924.46			
43	Kasecker, Lisa	lisaschel@osceola.k12.fl.us	Osceola County School District	x	725	$1.80	$ 1,305.00	$ 4,940.24	$ 6,245.24	$ 543.07	$ 5,702.17			

Subject to revision.

Page 1

DOUBLE CLICK HERE

TO SEE THE SCHOLARSHIP LOG

A live copy of the Scholarship application is embedded below:

(Excel File)

2019 Scholarship App.xlsx

While this is our most widely successful program, a full list of recruitment and retention program documents can be found by clicking below:

PROGRAM DOCUMENTS & POLICIES

Central Florida Chapter of NIGP

Approved September 23, 2016

DOUBLE CLICK HERE

SECTION 3: PROGRAMS

1. PARTICIPATION SCHOLARSHIP
2. MENTORING PROGRAM
3. BRING-A-GUEST PROGRAM
4. EXTERNSHIP PROGRAM
5. INTERNSHIP PROGRAM
6. STUDENT SCHOLARSHIP PROGRAM
7. CHAPTER LIBRARY
8. GRATIS MEMBERSHIP FOR NEW CPPO/CPPB DESIGNEES
9. TOASTMASTERS PARTNERSHIP
10. DESIGN BUILD ASSOCIATION PARTNERSHIP
11. SUNSHINE FUND DISBURSEMENTS
12. CLASS HOSTING BENEFITS
13. THE KNOWLEDGE SHOP
14. OFFICER BOOTCAMP
15. FAMILY DAY
16. MENTOR AND VOLUNTEER APPRECIATION DINNER